



Cowgill Holloway LLP Corporate Finance

- Large Independent Chartered Accountancy Practice
- Offices : Bolton, Manchester and Liverpool
- Established 27 years
- Nationwide client base
- 12 Partners
- c150 staff
- Specialists in: Corporate Finance; Tax Solutions; Forensic; Business Recovery; Wealth Management
- Ranked 11th in Crain's Manchester Business Magazine Greater Manchester Accountants List (Jan 2010)
- North West Business Insider ranked 12th in North West Accountants League Table (Dec 2010)
- Ranked as a Top 60 UK accountancy practice by Accountancy Magazine (Jan 2011)



Winner of the Insider North West Dealmakers Awards 2009:

- Corporate Finance Advisory Team of the Year

Winner of the Insider Lancashire Dealmakers Awards 2009:

- Corporate Finance Advisory Team of the Year
- Deal of the Year
- Dealmaker of the Year (Ian Johnson)

Shortlisted for the Insider North West Dealmakers Awards 2010

- Dealmaker of the Year (Paul Stringer)



Shortlisted for the Insider Lancashire Dealmakers Awards 2010:

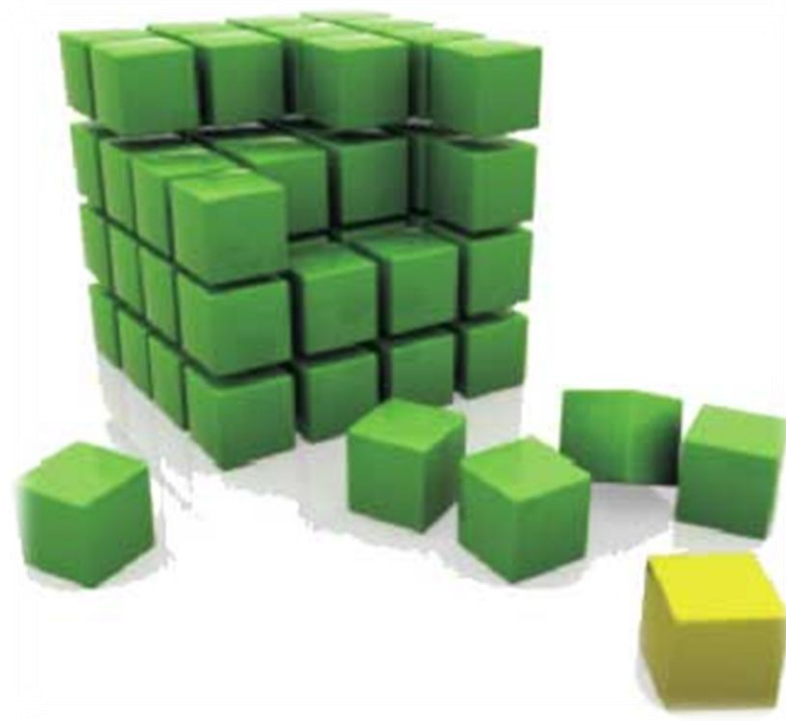
- Corporate Finance Advisory Team of the Year
- Dealmaker of the Year (Paul Stringer)



Shortlisted for the Insider Lancashire Dealmakers Awards 2011:

- Corporate Finance Advisory Team of the Year

- Mainly small and medium size deal focus (up to £50m)
- Dedicated Corporate Finance team of 14 people
- Total transaction value over last 3 years 2007 – 2009 - >£450M
- Corpfin - ranked 7th in North West by deal volume (Jan 09)



- **Lead Advisory**
Lead Advisors on acquisitions, disposals, MBOs/MBIs and other VC backed transactions
- **Fundraising**
Bank, Asset Based Lenders, VCs, Business Angels etc.
- **Valuations**
Shareholder exits, disputes, fair values
- **Exit Strategy Planning**
Reviews to establish clients' personal and corporate objectives, establish routes to exit and the steps required to groom the business for sale
- **Due Diligence**
Commercial and Financial
Focused, hard-hitting concise reports
- **Forensic Services**
Shareholder disputes, fraud investigation, commercial disputes, personal claims
- **Strategic Advice**
Business planning (short/long range), business reviews, restructuring

- Members of the International Association of Professional Accountants (IAPA)
- IAPA is a leading global association of independent accountancy and business advisory firms supporting its members in providing their clients with a diverse range of professional, comprehensive and cost-effective business solutions
- IAPA comprises over 230 member firms with offices in more than 50 countries.
- IAPA ranks amongst the top 25 global accounting organisations
- Each IAPA member is an independent firm controlled or owned by individuals holding internationally recognised accountancy qualifications
- IAPA enables Cowgills to operate on a national and international scale therefore benefitting both existing and new clients



Global Support Local Knowledge



Assist Recruitment
(Temporary recruitment suppliers)
Acquisition of HC Recruitment Ltd
Advisors to the purchaser



Central Catering Services Ltd
(Independent food operator)
Acquisition of Express Cafés
Advisors to the purchaser



Communicate Better Holdings Limited
(Communication solutions provider)
Acquisition of MH Communications (UK) Ltd
Advisors to the purchaser



Eden Supported Housing Limited
(Supported living provider)
Institutional Buy-Out by Sovereign Capital
Advisors to the shareholders



Afzal Majid Alimahomed and Shabir Majid Alimahomed
Acquisition of Europackaging
Advisors to the purchaser



Cruise118 Limited
(Specialist travel agent)
Sale of Minority Stake to World Travel Holdings
Advisors to the vendor

Brathay Investments
Investment Fund
Acquisition of a Majority Shareholding in European Wood Products Ltd
Advisors to the purchaser



Communicate Better Holdings Limited
(Communication solutions provider)
Acquisition of Advanced Computer Systems Limited
Advisors to the company



Forest Group Holdings Limited
(Refrigeration Maintenance)
Acquisition of GB Refrigeration
Advisors to the purchaser



Wright Build Holdings Ltd
(Building and repair services)
Sale to John Turner & Sons (Preston) Ltd
Advisors to the vendor



Wignall Foods Limited
(Poultry processing)
Sale to Westbridge Foods Limited
Advisors to the vendor



KDC Contractors Limited
(Demolition contractors)
Sale to the Management Team
Advisors to the vendor



Metals UK Group
(Distributes and processes speciality metals)
Sale to A.M. Castle & Co
Advisors to the vendor



Shakespeare Foundry
HS Steel UK Limited
(Holding company to Shakespeare Foundry Ltd – a manufacture of heat resisting components)
Acquisition of Abraclean Ltd
Advisors to the purchaser



The Vinden Partnership/Watson Laurie Group
(Professional surveying and advisors to construction sector)
Merger
Advisors to the purchaser and the vendor



Servisional LLP
(Customer relationship management and business process management software solutions providers)
Management Buyout
Advisors to the management



Ashworth Preece
(Freight forwarder and distribution company)
Acquisition of Copps Logistics Company Ltd
Advisors to the purchaser



Assist Support Group Limited
(Temporary recruitment suppliers)
Acquisition of Temploy Recruitment Services Limited
Advisors to the purchaser



Garic Limited
(Specialist plant hire)
Sale to Bibby Holdings Limited
Advisors to the vendor



The Fragrance Shop
(Fragrance retailing)
Acquisition of 30% share capital from Minority Shareholder
Advisors to the shareholder



Supreme Imports Limited
(Wholesale distribution)
Acquisition of Lazon Plc
Advisors to the vendor



Rose Medical Limited
(Retail pharmacy)
Acquisition of Oakside Limited
Advisors to the purchaser



Walter Forshaw Holdings Limited
(Demolition)
Fundraising/Reorganisation
Advisors to the company



healthcare group

M&B Healthcare
(Retail pharmacists)

Acquisition of E Pharmacy & Pharmac-e

Advisors to the purchaser



PER-SCENT
BRANDED FRAGRANCES

Per-Scent & Fragrance Shop
(Wholesale distribution and retail)

Buy-Out

Advisors to the majority shareholder



SUPREME
IMPORTS

Supreme Brands
(Wholesale distribution business)

Funding/Reconstruction

Advisors to the majority shareholder



Heathcotes
OUTSIDE

Heathcotes Outside
(Outside caterers)

Assistance with the Merger with Lindley Catering Limited

Advisors to the shareholders



Traveller's
T
tales

TT Games
(Video game publisher and developer)

Sale to Warner Bros. Home Entertainment

Advisors to the vendor



CASH GENERATOR
The Buy & Sell Store

Cash Generator
(Purchaser/retailer of second hand goods)

Sale to Management Team and New World Corporate Finance

Tax advisors to the vendor



Assembly Techniques Ltd

Assembly Techniques Limited
(Supplier of specialist fastenings)

Reorganisations

Advisors to the company



PER-SCENT
BRANDED FRAGRANCES

Per-Scent Limited
(Fragrance and skincare distributor)

Acquisition of Debt from Giltair

Advisors to the purchaser



5750
Components Ltd

5750 Components Ltd
(Specialist laser processing engineers)

Sale to WEC Group Ltd

Advisors to the vendor



L H Safety

(Safety footwear manufacturer)

Trade Buy-Out by Delta Group

Tax advisors to the vendor

DUVET & PILLOW

The Duvet & Pillow Company

(Import and distribution of duvets and pillows)

Acquisition of the Trade and Assets of Monogram Division of Polywarm Products Limited

Advisors to the purchaser



M&B Healthcare

(Retail pharmacists)

Acquisition of Macleod Group and Village Pharmacare Limited

Advisors to the purchaser



Paragon UK

(Supports people with disabilities and mental health needs)

Sale to Isis

Tax advisors to the vendor



Broadwood

(Children's care homes and specialist school)

Sale to Bettercare Keys Limited

Advisors to the vendor



Bridgebank

(Short term bridging finance provider)

Fundraising Exercise

Advisors to the management team



Vital Services Group

(Recruitment agency)

Acquisition of Ematics Limited

Advisors to the purchaser



Peter Cowgill

Senior Partner

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Peter is the founder partner of Cowgill Holloway having established the practice in 1983. Today, he is executive chairman of John David Group (JD Sports) as well as holding a number of non executive chairmanships of AIM listed companies. Peter has extensive experience of all aspects of Corporate transactions.



Ian Johnson

Head of Corporate Finance

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Ian joined Cowgill Holloway in 1993 after 4 years with Pannell Kerr Forster. Became equity partner in 1997, initially responsible for general practice portfolio. Ian is now Head of Corporate Finance and specialises in all aspects of strategic, transactional, reconstruction and corporate finance work.



Paul Stringer

Partner

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Paul joined Cowgill Holloway in 2000 from PricewaterhouseCoopers becoming a partner in 2005. Significant experience of acquisitions, disposals, fundraising and due diligence assignments. Specialist in strategic review and planning work.

- **Charles Cooper**

Charles qualified as a Chartered Accountant in 1982 and became a partner in Touche Ross, later Deloitte & Touche, in 1990. Also spent a period on secondment to the National Westminster Bank. Joined Cowgill Holloway in 2000. Whilst working at Deloitte & Touche involved in a large number of public and private company acquisitions and disposals. Since starting at Cowgill Holloway, has specialised in corporate finance and litigation work.

- **Mark Borzomato**

Mark qualified as a Chartered Accountant in 1997 with Ernst & Young, subsequently spending 5 years in their Corporate Finance practice. During this time he advised a considerable number of SME's across the North West of England, in a variety of sectors, on a diverse range of projects, including acquisitions, MBO's, fund-raising and disposal. Following this, Mark joined British Nuclear Fuels Limited as a key member of its Group Corporate Finance Team, working on a number of national and international projects, including the \$5.4bn disposal of Westinghouse to Toshiba. In 2006, he was appointed Investment Director of the Equity Fund at Alliance Funds Managers, personally responsible for a number of equity investments of up to £3m in the Merseyside region. He joined Cowgill Holloway in 2010 as Corporate Finance Director.

- **Jane Rash**

Jane has worked in general practice for over 10 years and qualified as a Chartered Accountant with BDO Stoy Hayward in 2000. She joined Cowgill Holloway in 2001 and has worked in corporate finance for the last 7 years focusing on financial modelling, due diligence work, funding proposals, business sales and sector research.

- **Nick Dean**

Nick qualified as a Chartered Accountant with KPMG in 2006 and joined the Cowgill Holloway Corporate Finance team in 2007. Whilst at KPMG Nick worked in a number of sectors but focused primarily on the construction, retail and the technology industries. Nick's role within the Corporate Finance team is centred around transaction support and lead advisory services including business sales and sector research.

- **Carole Fraser**

Carole qualified as a Chartered Accountant with PwC in 2005 and joined the Cowgill Holloway Audit team in 2006. After a number of years of audit experience across a wide range of industry sectors, Carole joined the Cowgill Holloway Corporate Finance team in 2007 to focus upon financial modelling, due diligence work, funding proposals, business sales and sector research.

- **Rob Lord**

Rob joined Cowgill Holloway's corporate finance team in 2009 as Head of Deal Origination. Prior to joining Cowgill Holloway Rob spent five and a half years working at Clearwater Corporate Finance. Rob is responsible for sourcing private equity and M&A transactions for clients together with having overall control for creating deal flow for the corporate finance team.

- **Malcolm Fortnam**

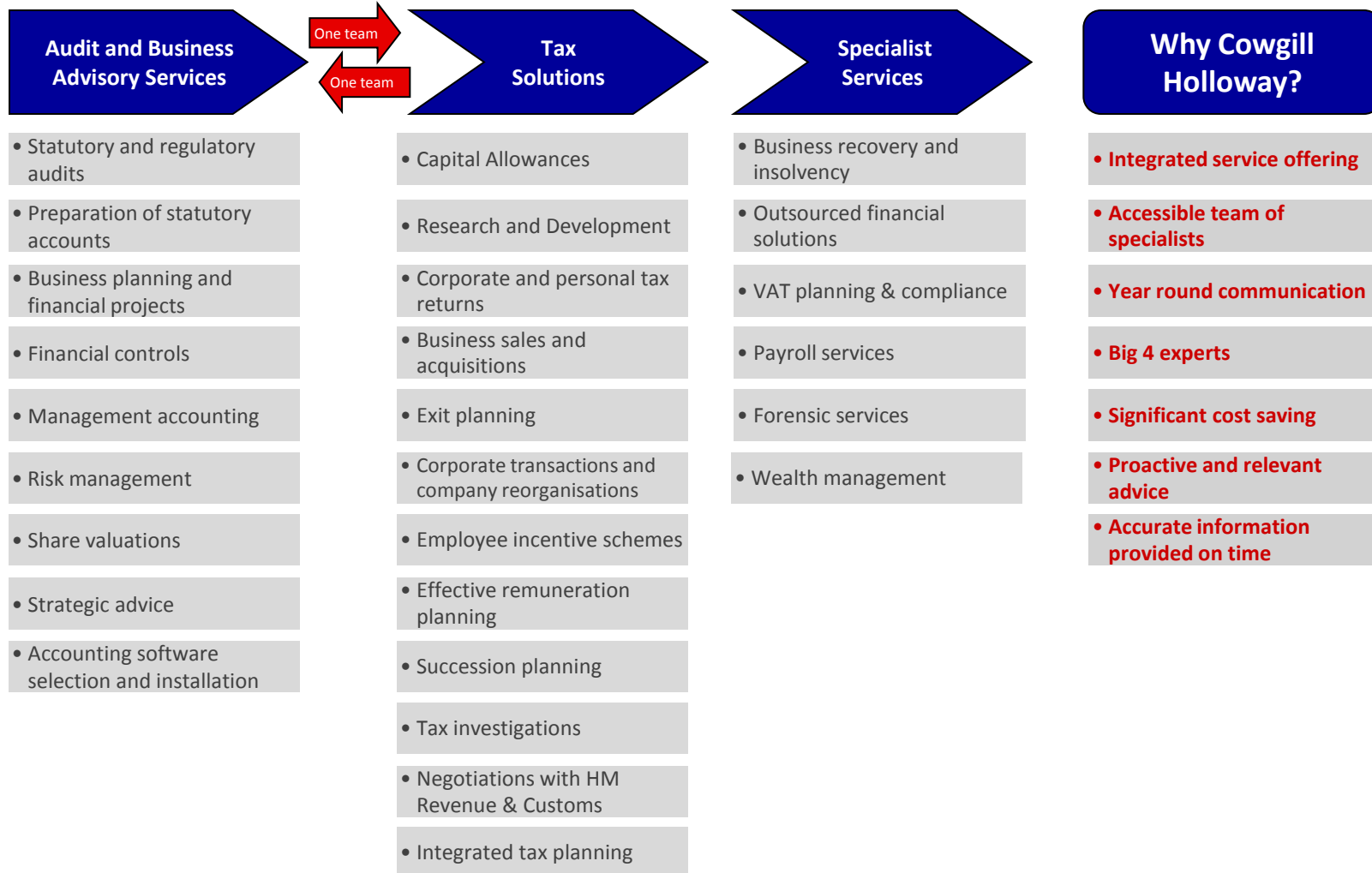
Former Corporate Development Director of £250M t/o manufacturing plc responsible for group strategy development and implementation of acquisitions and disposals. Strong Engineering and Building Materials sector experience. Previously worked on corporate strategy and development for RMC Group plc. Over 30 years strategic, commercial experience and has been responsible for numerous M&A transactions of all types ranging from merger of businesses with combined turnover of >£200m to small acquisitions and disposals.

- **Robin Prestage**

Qualified as a Chartered Accountant with Coopers and Lybrand (now PWC). Moved into industry in 1976 and has held the post of Finance Director with a number of SME's in the manufacturing sector – textiles, pharmaceuticals, building products. Joined Cowgill Holloway in 1999 and specializes in company sales, fund raising and MBO's and MBI's. Having worked in industry Robin is able to identify and relate to the key issues from the clients' perspective.

- **Denise Patrick**

Joined Cowgill Holloway in 2011 as a dedicated corporate finance research analyst. Previously worked at Datamonitor, a world leading provider of premium global business research and information. Graduated from Manchester University with a 1st class Economics degree. Her role provides detailed sector knowledge not only to clients but also across the firm.





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